

Message Text

UNCLASSIFIED

PAGE 01 SAPPOR 00059 170923Z

12

ACTION COME-00

INFO OCT-01 EA-07 ISO-00 EB-05 DRC-01 RSC-01 /015 W

----- 038537

R 050935Z SEP 74

FM AMCONSUL SAPPORO

TO SECSTATE WASHDC 246

INFO AMEMBASSY TOKYO

UNCLAS SAPPORO 059

E.O. 11652: N/A

TAGS: BFOL, JA

SUBJECT: PRIVATE TRADE OPPORTUNITY. 1. 588/05/POOO1. 2. 090374.

3. S. ECTON. 4. 588 JAPAN. 5. A.R. 6A. REPLY TO --. 6B. MR. KAZUO

ENDO, PRESIDENT. 6C. HOKKAI ISEKI HANBAI K.K., C/O HOKUTO BLDG.,

KITA 1-JO NISHI 17-CHOME, CHUO-KU, SAPPORO. 7. CABLE: HOKKAI ISEKI.

TEL: 011-631-7261. TELEX: 932-596: 8. --. 9. 114.

9A. EXCLUSIVE AGENCY.

10. DESCRIPTION. 3523898 - 0100 FARM MACHINERY TO STERILIZE FARM-LAND SOIL; ESTIMATED COST \$100,000 - \$130,000. THIS FIRM, ORIGINALLY ESTABLISHED IN 1927, ACTS AS AGENT AND RETAILER OF AGRICULTURAL MACHINERY, IMPLEMENTS, AND PARTS MANUFACTURED AND IMPORTED BY ITS PARENT COMPANY, ISEKI NOKI, IN TOKYO. THE FIRM IS SEEKING AGENCY AGREEMENT FOR A NEW-TO-MARKET SOIL IMPROVING MACHINE WHICH KILLS SOIL VIRUS AND GERMS DAMAGING POTATOES, SUGAR BEETS, CORN AND PULSES WHICH DOES NOT USE GERMICIDES, FUNGICIDES, AND INSECTICIDES ON THE SURFACE OF SOIL. SALES TERRITORY COVERS EASTERN HALF OF HOKKAIDO WHERE ABOUT 1.5 MILLION TONS OF POTATO AND 2 MILLION TONS OF SUGAR BEETS ARE PRODUCED ANNUALLY. PAID IN CAPITAL: YEN 60 MILLION. MAINTAINS 4 BRANCHES AND MAINTENANCE STATIONS EMPLOYING 130. ANNUAL TURNOVER IS ESTIMATED AT YEN 2.5 BILLION IN 1974 AND YEN 3 BILLION IN 1975. THE FIRM SELL U.S. MANUFACTURED BARM CLEANERS, SLURRY PUMPS AND SPREADERS, AUTO FEEDERS AND ILO UNLOADERS AMOUNTING TO ABOUT YEN 30 MILLION IN ADDITION TO DOMESTICALLY MANUFACTURED PRODUCTS AND PRODUCTS IMPORTED FROM CZECHOSLOVAKIA, WEST GERMANY, AUSTRALIA, DENMARK, U.K., NETHERLANDS AND SWEDEN. HOKKAI ISEKI EXPRCTS GREAT POTENTIAL IN HOKKAIDO AGRICULTURAL MARKET IF APPROPRIATE NEW-TO-UNCLASSIFIED

UNCLASSIFIED

PAGE 02 SAPPOR 00059 170923Z

MARKET ITEMS CAN BE SUPPLIED. HOKKAI ISEKI IS WELL REPORTED FIRMM

IT PREFERS CORRESPONDENCE IN ENGLISH AND DESIRES PRODUCT LITERATURE
PRATICULARLY ON EFFICIENCY TEST AND HANDLING METHOD, PRICE QUOTATIONS
AND TERMS. ECTON
UNQUOTE

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 05 SEP 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974SAPPOR00059
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740260-0541
From: SAPPORO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740972/aaaaciwr.tel
Line Count: 65
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 12 JUL 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <12 JUL 2002 by maustmc>; APPROVED <28 JAN 2003 by martinjw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY. 1. 588/05/POOO1. 2. 090374. 3. S. ECTON. 4. 588 JAPAN. 5. A.R. 6A. REPLY TO --. 6B. MR. KAZUO
TAGS: BFOL, JA
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005